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Medeco Plans Fun Activities at ALOA

Medeco will feature lots of activities, prizes, and product information at this year's Locksmiths of America Annual Conference, held the last week of July in Charlotte, North Carolina. Features include:

- Racing Games
- Prizes
- 2007 Medeco ALOA T-Shirts
- New Product Information
- Limited Edition Medeco Jacket Drawing
- Much More!



Medeco's Array of Options

Medeco means security. This requires constant innovation to create products that conveniently and effectively support efforts to protect facilities. We think about security so that you don't have to.

To assist in understanding the array of options available, a new brochure is available focusing on specific security issues or needs and highlighting the options that most appropriately solve these needs. More detailed information available on all of the options. Click on the image to view the Medeco array of solutions. To order packs of 25 brochures call Medeco Customer Service at 1-800-839-3157 and ask for LT-922118-25 Rev A.



E-Cylinder Spotlight

See New E-Cylinders at ALOA



Medeco's new E-Cylinder platforms merge the flexibility of electronics proven mechanical technologies—all in a retrofit cylinder. Three exciting new product lines—Logic, Hybrid Key, and Hybrid Cylinder—offer end-audit trails, custom access schedules, and the ability to quickly add or

remove a key from a system. And, unlike other stand-alone or access control products, Medeco E-Cylinders install in a matter of minutes without any wiring, door modifications, related hardware. Learn more by calling 800-839-3157, visit Medeco at ALOA, Booth www.Medeco.com

Tech Notes

Medeco Retrofit Cylinders for Arrow J L Interconnected Locks

We have confirmed that the following Medeco retrofit cylinders will operate in the Arrow J L Series Interconnected lockset. This information has been added to the Technical Service Database.

Model	Cylinder (lever portion)	Cylinder (Deadbolt portion)
J L01 Privacy	N/A	10-65140
J L11 Entrance/Office	20-20249	10-65140
J L12 Storeroom	20-20249	10-65140
J L17 Classroom	20-20249	10-65140

Where on the Web

New Banner Ads

Check out the new banner ads at medeco.com! Each time you refresh our site, one of new images appear on the home page. Features include our key bumping information details on Medeco Logic.



Medeco Spotlight

Introducing Medeco/Arrow Territory Managers, Regional Directors, and Customer

Service!

This is a new five part series introducing our Medeco Territory Managers, Regional and Customer Service Representatives. Each month we will feature a different region.

To view information about the central region territory managers, regional director, and customer service representatives, [click here](#).

Arrow Spotlight

Arrow Offers FREE Marketing Tools

Arrow has created an application online that allows dealers to customize their own marketing pieces without any graphic design training. Items can be customized to both your target market and to include your own information, such as name and address. Currently there are two different direct pieces online that can be changed to fit a variety of different markets. Additional marketing pieces will be added on a regular basis. Please visit



http://www.arrowlock.com/free_marketing_tools/ for an online tutorial on how this new service works.

Calendar of Events

July 2007

27-29- Associated Locksmiths of America Conference and Expo, Charlotte, NC

August 2007

14- Force Protection Equipment Demonstration V, Stafford, VA

18-20 BOMEX 2007, Toronto, On CANADA

19-21- Australian Gaming Expo, Sydney, Australia

September 2007

10- Clark Security Expo, Anaheim, CA

11- ISC East, New York, NY

24- ASIS, Las Vegas, NV

25-27- National Manufacturing Week, Rosemont, IL

Contact us with Questions or Comments:

Medeco US Door Security 800-839-3157

Medeco Canada 888-ME DE CO4

Medeco Industrial Security 888-633-3261

Medeco Export 540-380-1603

Quick Links to Medeco

Technical Services technical-service@medeco.com

Customer Service customer-service@medeco.com

Industrial Security industrialsecurity@medeco.com
Marketing comments@medeco.com
www.Medeco.com

If there are others within your company that you would like to have added to our list, please feel free to this message, or go to www.medeco.com to submit their name and email addresses.

Medeco Solutions is a monthly publication of Medeco Security Locks. While we hope that you find it useful informative, unsubscribe information is included below. Please let us know if you are not seeing the type of information that you would find helpful - along with suggestions of what we should include.

The medeco.com web site is constantly updated with information on new products as well as exciting events that Medeco is involved with. Click here to sign up for an automatic update when significant changes have added to the site. Just as with Solutions, a link is always included to allow you to "opt out" of the updates at time.

Thanks for your subscription!