



Medeco News &amp; Information

**medeco**  
 HIGH SECURITY LOCKS  
 ASSA ABLOY

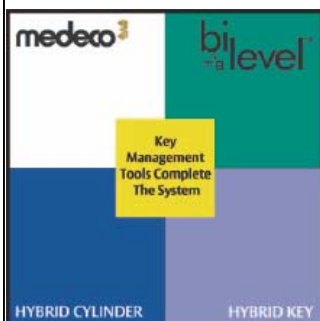
# Solutions

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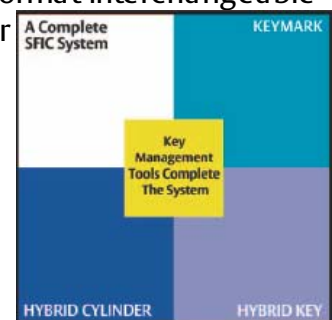
## Security Solutions for Multiple Concerns

Medeco offers an array of solutions for a variety of security needs.



Picture a building with Medeco<sup>3</sup> high security cylinders on the exterior doors for protection against all forms of attack, including use of unauthorized keys. Then imagine BiLevel cylinders on washrooms and other areas with lower security requirements. electromechanical cylinders (coming soon!) are installed on the computer room, providing electronic access control and audit trail. Utility patented Hybrid keys with electronic heads also work the mechanical locks in the building. All keys are tracked and managed with an easy to use key management system.

Managing multiple sites is often made simple with KeyMark small format interchangeable core – allowing any authorized person to easily replace the core for instant ‘rekey’ protection. Hybrid electromechanical cylinders (coming soon!) are added to the system that utilize the same keys and provide audit ability with convenient wireless installation. Key management tools do the heavy lifting to tell you who have access to which area. Life is good, change is quick.



[Click here](#) to view how different issues can be solved by Medeco’s array of products.

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## Logic - Just What the Doctor Ordered



Two Chicago-area hospitals searching for a way to selectively secure doors, sophisticated readouts on door users, and easily change door security at locations –without spending a lot of money on installation – found what they were looking for in Medeco Logic.

“The hospitals were looking for all of the features that are this product in order to secure

several fairly sensitive areas throughout their facilities,” Bob Ilhorn, owner of Illinois-based Correct Electronics explains.

At Edward Hospital, those areas included a cashier room in the Food Services and an area where supplies are stored in Lost and Found.

“We were looking for something that could provide an audit trail and a bit higher level of lock security than what we had before,” explains Lee Matthews, Public Safety Manager at Edward Hospital. “In the past, we’ve had difficulty when someone wants key card or control above a mechanical security system because it becomes cost prohibitive to install with the piping and wiring that are required.”

Facing a similar need to protect sensitive areas, Lake Forest Hospital now uses Logic on Hospital’s pharmacy. Personnel there were reportedly attracted to the product because of the access control it offers and the fact that it installs without wiring.

At Edward Hospital, the staff has evaluated Logic for the last six months, and according to Matthews, it’s been a success. “They like it. It’s easy enough to use. And in those where we’re limited in bringing the infrastructure down, it’s a quick fix.

“The other thing I like is if a department calls me tomorrow and says, ‘I have a door that I don’t know who’s going into,’ we can pull out the mortise cylinder and put this in,” adds in a testimony to the easy retrofit installation of a Logic cylinder.

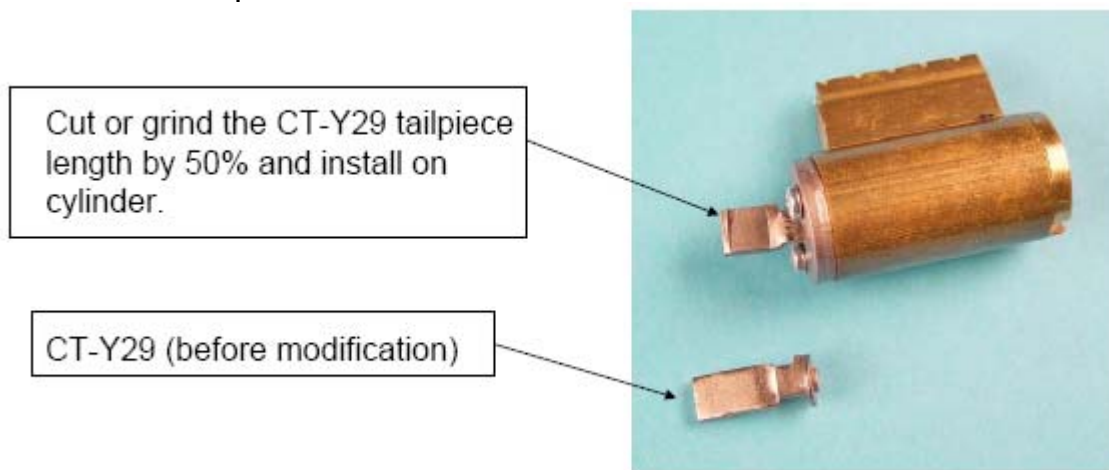
A critical need for an audit trail and a higher level of lock control coupled with a knowledgeable security expert – the perfect prescription for filling customers’ security with Medeco Logic.

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## Tech Notes

### Medeco retrofit for Schlage Electronic Keypad locks

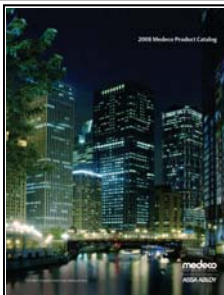
Tech Services have been receiving a few calls from dealers looking for a retrofit cylinder the new Schlage electronic keypad locks (FE 595 and FE 575). We have determined that 20-0801 or 20-0802 cylinder will retrofit the FE Series locksets, but a separate tailpiece modification is required.



The retrofit begins with the 20-0801 or 20-0802 cylinder. Discard the original tailpiece and replace with a modified CT-Y29 (tailpiece must be purchased separately.)

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## Medeco Spotlight



We are pleased to release our Door Security US 2008 catalog featuring a completely new format which makes it easier for you to find what you need. The pdf is available on [www.medeco.com/extranet](http://www.medeco.com/extranet). The new catalog also includes Door Security US 2008 pricing information which is effective March 1, 2008. Click on the image to download your copy. Printed copies will be available in March.

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## Calendar of Events

### March 2008

4-6 National Facilities Management and Technology Expo, Baltimore, MD  
 15 Clark Security Chicago Manufacturers' Show, Chicago, IL  
 18-20 Global Shop, Chicago, IL  
 27-28 Spring NAMA, Las Vegas, NV

### April 2008

2-4 ISC West, Las Vegas, NV  
 4 BC Lock and Security Expo, Surrey BC  
 12 TAOL Show, Toronto, CA  
 13-15 Professional Retail Store Maintenance Show, Orlando, FL  
 23-24 GOVSEC, Washington, DC  
 29 Canadian Gaming Show, Montreal, QC  
 29-May 2 Security Hardware Distributors Association Event, Chicago, IL  
 30-May 1 Retail Industry Leaders Association Loss Prevention Show, Dallas, TX

### May 2008

8 Salon de la Securite Civile Mission Sante, Quebec City, QC  
 17 Clark Security Show, Reno, NV  
 17 IDN Armstrong Show, Miami, FL

### June 2008

1-3 International Parking Institute Conference, Dallas, TX  
 9-10 New York Law Enforcement Expo, New York City  
 20-22 Associated Locksmiths of America Annual Show, Dallas, TX  
 23-25 National Retail Federation Loss Prevention Show, Orlando, FL  
 24-25 Police Security Expo, Atlantic City, NJ

Click [here](#) for our complete training schedule and [here](#) for our trade show calendar.

### Contact us with Questions or Comments:

Medeco US Door Security 800-839-3157  
 Medeco Canada 888-MEDECO4

Medeco Industrial Security 888-633-3261  
Medeco Export 540-380-1603

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If there are others within your company that you would like to have added to our list, feel free to forward this message, or go to [www.medeco.com](http://www.medeco.com) to submit their name and addresses.

Medeco Solutions is a monthly publication of Medeco Security Locks. While we hope that you find it useful and informative, unsubscribe information is included below. Please let us know if you are not seeing the type of information that you would find helpful - along with suggestions of what we should include.

The [medeco.com](http://medeco.com) web site is constantly updated with information on new products as well exciting events that Medeco is involved with. [Click here](#) to sign up for an automatic update when significant changes have been added to the site. Just as with Solutions, a link is included to allow you to "opt out" of the updates at any time.

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