



Medeco News & Information

medeco
 HIGH SECURITY LOCKS
 ASSA ABLOY

Solutions

 November/December 2008 [Pdf Version](#) [Text Version](#)
[|Season's Greetings!](#) | [Access Control in a Cylinder](#) | [Securing our Airports](#) | [Tech Notes](#) |
[|Medeco Spotlight](#) | [Events Calendar](#)

Season's Greetings!



You hear it said many times, but it never hurts for us to stop now and then and remind you that the people that make up the finest high security lock in the world think about the people, homes, and businesses that those locks secure every day. We hope that since you know you're secure with our products that you can spend your time on the things that really matter such as friends and family. All our best to you!

[Back to the Top](#)

Access Control in a Cylinder

Hybrid Cylinder is now available for order! Medeco Hybrid Cylinders incorporate the functions of common online access control readers into an offline retrofit cylinder. With this technology, mechanical and electronic access control systems can be easily merged for absolute flexibility, security, and convenience, all while reducing costs for new installations or system expansions. Welcome to the future of door security.

Hybrid cylinders are available to any contracted Medeco dealer in their current and future Medeco³ or Biaxial keyways. It is sent in an unprogrammed state so is ideally configured to keep as part of your Medeco inventory. As part of the launch, we are running a special promotion offering a free copy of the Hybrid Manager software and a free laser die with the purchase of 2 cylinders. For more information about Hybrid Cylinder, contact your Medeco Territory Manager or Medeco Customer Service Representative, or [click here](#).


[Back to the Top](#)

Securing our Airports

New information on airport access control and tracking, and how the Aviation and Transportation Security Act relates to physical security is now available from Medeco in a white paper. The aviation white paper examines access control issues, discusses the risks inherent in traditional security measures designed to protect airports, and offers specific security solutions to control and track access. [Click here](#) to download a copy of this important information.

[Back to the Top](#)

Tech Notes

New Technical Specifications Book

The huge array of Medeco retrofit products challenge even the most experienced of us to quickly find the information we need! Listening to customer demand, we've separated out much of the technical dimension data into a separate book from the catalog and price list. This new Technical Dimensions & Specifications book is now available online and a print version will be available mid January of 2009. This book includes technical data, dimensions and drawings for most Medeco products. [Click here](#) to download a copy.



[Back to the Top](#)

Medeco Spotlight

We Want to Hear from You!

In efforts to improve your experience with Medeco, we would like to get your feedback. To fill out the Medeco Customer Service survey, please [click here](#). The Password is "INNOVATION". We look forward to hearing from you!

Welcome, Dan Smith



Please welcome Dan Smith, our new Technical Services Manager. Dan will be responsible for managing Technical Services in addition to creating new levels of support. He joins us from Valcom, where he was the Technical Services Manager.

Originally from Baltimore, Dan has lived in Roanoke for over 22 years. He and his wife have four children between the ages of seven and thirteen. His wife owns Melody Makers, a local company which teaches children about music.

We are excited to have Dan join our team. You can reach him at dansmith@medeco.com.

[Back to the Top](#)

Calendar of Events

January 2009

18-21 Storepoint, Coronado, CA

February 2009

7 Oklahoma Master Locksmith Association Distributors Show, Tulsa, OK

9 North Carolina Locksmith Association Show, Charlotte, NC

March 2009

6 IDN Hardware Show, Novi, MI

10-12 NFMT, Baltimore, MD

21 Texas Locksmith Association Show

Click [here](#) for our trade show calendar.

Contact us with Questions or Comments:

Medeco US Door Security [800-839-3157](tel:800-839-3157)

Medeco Canada 888-MEDECO4

Medeco Industrial Security [888-633-3261](tel:888-633-3261)

Medeco Export [540-380-1603](tel:540-380-1603)

Quick Links to Medeco

[Contact Us](#)

www.Medeco.com

If there are others within your company that you would like to have added to our list, please feel free to forward this message, or go to www.medeco.com to submit their name and email addresses.

Medeco Solutions is a monthly publication of Medeco Security Locks. While we hope that you find it useful and informative, unsubscribe information is included below. Please let us know if you are not seeing the type of information that you would find helpful - along with suggestions of what we should include.

The medeco.com web site is constantly updated with information on new products as well as exciting events that Medeco is involved with. [Click here](#) to sign up for an automatic update when significant changes have been added to the site. Just as with Solutions, a link is always included to allow you to "opt out" of the updates at any time.

Thanks for your subscription!