



Medeco News & Information



Solutions

November/December 2009 [Pdf Version](#) [Text Version](#)

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Seasons Greetings

ASSA ABLOY

Every day our door opening solutions help people around the world feel safe and secure. But, there are people who need to feel safer.

This holiday season, ASSA ABLOY will do its part by making a donation to the international fund for Save the Children.

Save the Children works in more than 120 countries around the world and is the largest independent cause dedicated to improving the lives of children and safeguarding their most basic rights.

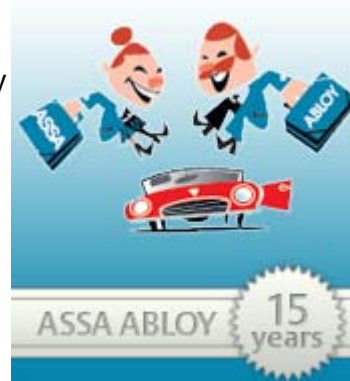
We are honored to play a part in this very worthy cause.

Happy Holidays!

The global leader in door opening solutions

ASSA ABLOY Celebrates 15 Years!

ASSA ABLOY celebrated its 15th year on Sunday, November 8th! How did it all get started? A Swedish company, Securitas and a Finnish company, Wartsila merged their lock business. The primary lock brands were ASSA (Sweden) and ABLOY (Finland). Additional lock brands also came along with the purchase from each of the respected companies. Predominantly, those brands at the time were mechanical in nature. This new merged company was listed on the Stockholm Stock Exchange on November 8, 1994 and is now recognized as our anniversary date.



Today, ASSA ABLOY is almost 10 times larger than in 1994, with over 150 companies in over 50 countries worldwide. Our products include doors, frames, locks, keys, window locks, identification technologies, and much more!

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Follow Us on Twitter and Facebook!

Medeco is now on Facebook and Twitter! Click the links below to become a fan and follow

us. On our pages, you will see news about the security industry, tips on securing your home or business, and become eligible for prizes!



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[New Logic Cylinder for Arrow Revolution Lock](#)

New Logic Cylinder for Arrow Revolution Lock

Many of you are now using or selling the new Revolution touch screen lock. Now, you can add the benefits of a Logic locking system to Revolution! Using a Logic cylinder as the override for the Revolution provides audit and scheduling for administrators who wish to track usage of override keys. (20C200V9). A mechanical high security or key control cylinder is also available using 20*200V9, This cylinder uses the CT-V19 tailpiece. Call your Territory Manager or local Medeco and Arrow dealer for details.



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[New Dust Cover for Electronic and Mechanical Cylinders](#)



We are pleased to introduce a Medeco dust cover for any mortise or rim sized cylinder that offers excellent protection against dirt and water infiltration. It is recommended for Logic cylinders that are subject to extreme environments as well as for any cylinder that needs additional protection from the elements. To order, fax our Customer Service department and ask for Part Number: CP-170930.

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[Tech Notes](#)

New Hybrid Programming Device Now Available

The new Hybrid Infrared to USB programming dongle has just been released and is available for immediate shipping. The device part number is EA-200051. The EA-200051 includes the Infrared to USB dongle, a USB extension cable and a CD with required drivers. The IR dongle eliminates the need for a PDA when programming Hybrid Cylinders. When using the IR dongle you will simply transfer information directly from your computer to the Hybrid Cylinder. The IR dongle will now be the preferred method of programming Hybrid Cylinders.

Catalog Update on 31-0375S Sargent LFIC Housing

The 31-0375S Rim cylinder Sargent only accepts the 31 series (Yale style) LFIC, and 32-0477 Rim cylinder Sargent accepts the 32 series (Medeco style) LFIC. While the 31-0375S was

originally designed to accept both style cylinders using a small spacer for the Medeco cylinder, the additional length on the Yale style and the specific spacer requirement made it difficult to work correctly. To provide the quality and operation expected from Medeco, the additional housing was designed.

Please contact Technical Support at 1-800-675-7558 for information.

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Medeco Spotlight

Congratulations to Houdini Lock and Safe!

Houdini Lock & Safe has been selected for the 2009 Best of Abington Award in the Vaults & Safes category by the U.S. Commerce Association (USCA).



Houdini[®]
LOCK & SAFE
Since 1952
America's Security Service Center

The USCA "Best of Local Business" Award Program recognizes outstanding local businesses throughout the country. Each year, the USCA identifies companies that they believe have achieved exceptional marketing success in their local community and business category. These are local companies that enhance the positive image of small business through service to their customers and community.

To read more you may visit the US Commerce Association site at <http://www.us-ca.org>.

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Medeco Dealers: Are you Using CRCDash Yet?

Did you know Medeco has a tool available online 24/7 that allows you to look up information about your account? You can view or print recent and old orders, credit memos, invoices, and sales tracking for your Arrow and/or Medeco accounts. This new tool will provide additional service by letting you access your information when your Customer Service Representative is not available or to save you time on the phone even during business hours.

To gain access to this program, please complete this form ([http://www.medeco.com/solutions/download/CRC Dash Authorization Form.pdf](http://www.medeco.com/solutions/download/CRC%20Dash%20Authorization%20Form.pdf)) and send to: orders@medeco.com or fax to 800-421-6615. Once received by Customer Service, you will receive a user name and password to crcDash.

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Changes to How We Invoice Customers

As part of the ASSA ABLOY's ongoing efforts to reduce our environmental impact, all invoices for Medeco products will be faxed or e-mailed to customers. Customers who wish to update their fax or e-mail address, can contact our Credit Department at credit@medeco.com or fax the information at 540-380-1612.

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Medeco High Resolution Images Available Online

Do you need pictures of Medeco products for presentations, graphics, your website, and more? Medeco high resolution and low resolution images can now be viewed and downloaded online at:

url is: <http://www.medeco.com/ImageBank>

Login: Medeco
Password: graphics

The site includes product shots and logos of all Medeco brands. As new product images are created, they will be available in the Image Bank. For questions, please contact Medeco's marketing department at marketing@medeco.com.

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Calendar of Events

January 2010

17-20 Storepoint, Orlando, FL

30 KeyMark x4 Certification, South Carolina Locksmith Association, West Columbia, SC

February 2010

5 Intermountain Lock Tradeshow, Scottsdale, AZ

13 North Carolina Locksmith Association Show, Charlotte, NC

March 2010

13 Intermountain Lock Tradeshow, Los Angeles, CA

16-18 National Facilities, Maintenance, and Technology Show, Baltimore, MD

20 IDN Hardware Show, Novi, MI

Click [here](#) for our trade show calendar.

Click [here](#) for the eCylinder training calendar.

Contact us with Questions or Comments:

Medeco US Door Security 800-839-3157

Medeco Canada 888-MEDECO4

Medeco Industrial Security 888-633-3261

Medeco Export 540-380-1603

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www.Medeco.com

If there are others within your company that you would like to have added to our list, please feel free to forward this message, or go to www.medeco.com to submit their name and email addresses.

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The medeco.com web site is constantly updated with information on new products as well as exciting events that Medeco is involved with. [Click here](#) to sign up for an automatic update when significant changes have been added to the site. Just as with Solutions, a link is always included to allow you to "opt out" of the updates at any time.

Thanks for your subscription!