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in door opening solutions

Medeco News & Information

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# Solutions

July/August 2009 Pdf Version Text Version

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## ASSA ABLOY Territory Manager Donates Kidney, Saves Life

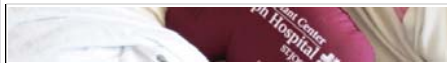
Lisa Augerson, a Territory Manager for Medeco, Arrow, and other ASSA ABLOY companies in southern California donated one of her kidneys on Monday, August 3rd to Dennis McCarthy. Lisa and Dennis met while watching their daughters play softball together, which is where Lisa learned Dennis had been undergoing dialysis treatments and on waiting lists for a new kidney for over a year. In October of 2008, Lisa found that she was the same blood type, offered to get tested, and found there were enough common markers to make her a candidate for donation. Lisa and Dennis are now positively recovering; in fact, Lisa continued to help her customers obtain Medeco and Arrow products during her first weeks of recovery! Lisa says she is so thankful life presented her with such a great opportunity to help save another person's life.



During her research into the donation process, Lisa learned that over 12,000 people die each year waiting for a new kidney. The waiting list for a cadaver kidney is as long as seven years!



Although the testing process to donate a kidney takes six months to a year, Lisa felt it was worth every minute of her time. According to the University of Maryland Medical Center and many other resources, donating a kidney (therefore living with one) does not effect the donor's life



expectancy or likelihood of developing kidney problems. Lisa says, "I advise people to be open to it. Helping the McCarthy family is a lifelong reward and I am so thankful to have been given the opportunity to do this. It is well worth any recovery time and effort."

We are thankful to work with such a giving individual and wish her and Dennis a speedy and healthy remainder of their recovery.

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## Arrow and Medeco Support Through Continuing Education

Arrow and Medeco are proud to offer many different venues to support the continuing education of your staff. The Arrow and Medeco On-Line University is one of the tools we offer for education. Courses offered are product driven and targeted towards the technician. The key benefit of the University is that the courses can be taken on your schedule. Courses last no longer than an hour and are self driven. By offering the material in shorter time frames, better retention of the material is possible.



Medeco eCylinder technical managers Gene Cronin and Wes McKinney also offer an extensive variety of eCylinder webinars, geared to both channel and end user partners. To view class descriptions and schedules, [click here](#).

Visit the Arrow and Medeco Online University at <http://www.assaabloyrss.com/eLearning/>. To obtain a User Name and Password or simply email Dan Smith in Technical Support at [Dansmith@medeco.com](mailto:Dansmith@medeco.com) . Below are examples of current course offerings:

### Medeco Training

- Key Wizard Training
- KeyMark x4 Introduction
- Logic Review
- Hybrid Technical Training
- Logic Technical Training
- Logic Webinars

## Arrow Training

- Arrow Product Overview 101
- Arrow Lever Overview 201
- Arrow Knob Overview 202
- Arrow Deadbolt Overview 203
- Arrow Small Format Interchangeable Core 204
- Arrow Mortise Locks 205
- Arrow Door Closers 206
- Arrow Exit Devices 207
- Arrow Alarmed Hardware 208
- Arrow Tubular Lockset 209
- Arrow Interconnected Locks 210
- Arrow Door Operator 211
- Arrow Touchscreen Lock 212

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## Tech Notes

### KeyMark x4 LFIC Retrofit for Sargent Hardware

The KeyMark x4 Sargent style LFIC is now available. This cylinder complements KeyMark x4 LFIC cylinders for Yale, Corbin Russwin and Sargent hardware giving the KeyMark line the most extensive LFIC retrofit capability in the patented key control market.

#### Sargent LFIC Product Details:

The 32N2401 KeyMark x4 Sargent style LFIC is packaged with two tailpieces for use with Sargent lever locksets. The tailpieces have one shortened leg to clear the slider. Tailpiece CT-V52, marked "H7", is for use with Sargent 10 Line locksets. Tailpiece CT-V53, marked "L7" is for use with Sargent 11 Line locksets. These tailpieces are also available as part of Tailpiece Package 94-0268.



For Sargent mortise and rim housings manufactured prior to October, 2008 it is necessary to remove a portion of the drive pin on the slider side of the housing before installing the core.

For shortening the drive pin we've created a drive pin cut-off tool, CP-286851. Sargent mortis and rim housings manufactured after October, 2008 are made with drive pin lengths that are compatible with KeyMark x4 cores.

Availability:

32N2401, 94-0268 and CP-286851 are available for ordering and shipment immediately.

For application questions, please contact Dan Boadwine at the Medeco Factory at [dboadwine@medeco.com](mailto:dboadwine@medeco.com).

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### Medeco Spotlight

#### **Congratulations to Central Piedmont Safe & Lock!**

In June, The US Commerce Association (USCA) awarded Central Piedmont Safe and Lock (CPSL) with their "Best of Local Business" Award! According to USCA, annually, the organization "identifies companies that they believe have achieved exceptional marketing success in their local community and business category. These are local companies that enhance the positive image of small business through service to their customers and community." We applaud them for their national recognition and continued success!

To read more you may visit [CPSL's website](#) or the [US Commerce Association site](#).

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### Calendar of Events

#### **September 2009**

Sept 14 L'International Committee on Museum Security, Quebec City, QC

Sept 15 Retail Loss Prevention Conference, Toronto, ON

Sept 17-18 Securite Mission Sante, Quebec City, QC  
21-23 ASIS, Anaheim, CA

**October 2009**

9 Intermountain Lock Show, Salt Lake City, UT  
17 – PLAA, Red Deer, AB  
24-25 Yankee Security, Sturbridge, MA

**November 2009**

7 Clark Security Show, Baltimore, MD  
10-11 Kioskcom, New York, NY  
19 Intermountain Lock Show, Las Vegas, NV

Click [here](#) for our trade show calendar.

Click [here](#) for the eCylinder training calendar.

**Contact us with Questions or Comments:**

Medeco US Door Security 800-839-3157  
Medeco Canada 888-MEDECO4  
Medeco Industrial Security 888-633-3261  
Medeco Export 540-380-1603

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If there are others within your company that you would like to have added to our list, please feel free to forward this message, or go to [www.medeco.com](http://www.medeco.com) to submit their name and email addresses.

Medeco Solutions is a monthly publication of Medeco Security Locks. While we hope that you find it useful and informative, unsubscribe information is included below. Please let us know if you are not seeing the type of information that you would find helpful - along with suggestions of what we should include.

The [medeco.com](http://medeco.com) web site is constantly updated with information on new products as well

as exciting events that Medeco is involved with. [Click here](#) to sign up for an automatic update when significant changes have been added to the site. Just as with Solutions, a link is always included to allow you to "opt out" of the updates at any time.

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