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Medeco News & Information

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HIGH SECURITY LOCKS
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Solutions

January/February 2009 [Pdf Version](#) [Text Version](#)

[|NPCC Calls on New President to Increase Crime Prevention|Girard's Lock and Key Featured on Living in Ottawa|SOS Locksmith and Advanced Security of NYC Featured on Open House NYC|Medeco Security Centers Committed to Growth in 2009|Tech Notes|Medeco Spotlight|Events Calendar](#)

NPCC Calls on New President to Increase Crime Prevention

On January 8, 2009, National Crime Prevention Council (NPCPC) President and CEO Alfonso Lenhardt released a statement urging our new United States President Barack Obama to develop a national agenda on preventing the rise of crime due to undesirable economic times. According to the press release, "Waves of local crime are breaking out in communities all across the country". There has never been a more appropriate time to update your locks to Medeco to protect your life and property as the economy continues to deliver its financial blows.



To read the full press release from NPCPC, [click here](#).

[Back to the Top](#)

Girard's Lock and Key Featured on Living in Ottawa

During the December 12th, 2008 edition of Living in Ottawa, a daily program on CBC (Canadian Broadcasting Corporation), Ray Girard, owner of Girard's Lock and Key, advised the viewers on understanding the difference between a high security and low security lock. Girard's tips included:

1. Choose a lock with a solid collar to avoid crowbar prying
2. Make sure the bolt on your lock is at least one inch long
3. Require key control so only authorized persons can obtain a copy of your key



Ray Girard, owner of Girard's Lock and Key

When asked by the host, Maureen Welch what locks he has on his home, Ray says Medeco. To see the full video, click on the image.

[Back to the Top](#)

SOS Locksmith and Advanced Security of NYC Featured on Open House NYC

NYC-based Medeco Security Dealer Guy Gabai was featured on a local New York City NBC-affiliate program, Open House NYC produced by Lifestyle Television. The company's programming targets "young, affluent urbanites", and Open House features the best and most current information in acquiring, selling, and improving real estate in the New York City market.

Guy recommended a layered security approach to the apartment owner, who had experienced theft and physical attack due to forced entry. To see Guy's complete recommendation and security renovation, click the image.

[Back to the Top](#)



Medeco Security Centers Committed to Growth in 2009

Medeco High Security Locks and Arrow Lock and Door Hardware held their Medeco Security Center (MSC) Annual Conference January 19th-21st in Greensboro, North Carolina. The MSC program was started in 2006 and is a business development program for Medeco and Arrow's top dealers. Based on MSC feedback, the conference theme of "Knowledge and Perseverance, Succeeding in a Tough Economy" came across as being relevant, practical, beneficial, and doable. A little over one hundred business owners and managers from the US and Canada paid their own way to attend the conference. To see pictures from the event, click on the image to the right.



[Back to the Top](#)

Tech Notes

New RFID Logic Key Now Available

We are pleased to announce the release of the RFID Logic key. This key offers all of the functionality of a Logic key with the added benefit of HID 125 kHz Prox on board. Existing Logic keys may be upgraded by replacing the standard battery cover with the available Prox battery cover.

Product Details:

- Availability: Immediately
- Bitways: All Logic Bitways are available in this format.
- Warranty: Standard Logic warranty - 2 years.

How to Order:

Part Number	Description	List Price
KY-426P2B-XXXX	E2 User Key with 125 kHz Prox Cover	\$100.00
KY-426P3B-XXXX	E3 User Key with 125 kHz Prox Cover	\$109.00
94-0249	Logic Battery Cover with Prox <i>Sold in packages of 25</i>	\$275.00

For application questions, please contact Dan Boadwine at the Medeco Factory.

[Back to the Top](#)

Medeco Spotlight

Medeco and Arrow Employees Learn Six Sigma

This fall, twelve Medeco and Arrow employees participated in a Six Sigma Green Belt training class. A Green Belt is an employee of an organization who has been trained on the improvement methodology of Six Sigma and will lead a process improvement or quality improvement team as part of their full time job.



During the class, mornings were spent learning principles of Six Sigma in detail and afternoons entailed a six sigma improvement project simulation. Additionally, small teams were developed to choose a current process within their daily work and develop a potential improvement plan. During the project simulation, the employees were divided into two teams to do research, develop a solution, and present it to a mock company president. Both teams were praised and awarded for their efforts.



In addition to taking the class and learning the principles of Six Sigma, several participants sat for the American Society of Quality Six Sigma Green Belt exam in early December. Ron Bruintjes, Jennifer Riley, John Saunders, Donnie Havens, David Sutherland, and Susan Sutherland succeeded in passing the grueling exam and are now certified Six Sigma Green Belts. Tom Kaika states "improving our daily processes and focusing on productivity enhancements are critically important efforts to keep the Medeco business competitive and healthy, these efforts are even more relevant in today's tough economic environment. I applaud the efforts of these employees putting forth the effort and time who have attended the sessions and successfully attained their Green Belts!" Special Thanks to Tom Harris who as also encouraged these activities. We look forward to seeing improved processes in the near future as a result of the entire group's successes.



[Back to the Top](#)

Calendar of Events

March 2009

4 KeyMark x4 Certification, Salem, VA
5-6 Medeco3 Certification, Salem, VA
6 IDN Hardware Show, Novi, MI
10-12 NFMT, Baltimore, MD
12 KeyMark x4 Certification, Chicago, IL
14 Clark Security Show, Chicago, IL
20 Medeco3 Certification, San Antonio, TX
21 Texas Locksmith Association Show, San Antonio, TX

April 2009

1-3 ISC West, Las Vegas, NV
19-21 Professional Retail Store Maintenance Association Show, Phoenix, AZ
27-30 Canadian Gaming Summit, Windsor, ON CANADA
28-May 1 Security Hardware Distributors Association Show, Phoenix, AZ

May 2009

3-6 Retail Industry Leaders Association Loss Prevention, Auditing, and Safety Conference, Orlando, FL
6-7 KioskCom Self Service Expo, Las Vegas, NV
17-20 International Parking Institute Conference and Expo, Denver, CO
19-21 Force Protection Equipment Demonstration VII, Stafford, VA

June 2009

10 KeyMark x4 Certification, Salem, VA
11-12 Medeco3 Certification, Salem, VA
11 Clark Security Show, Reno, NV
15-17 National Retail Federation Loss Prevention Expo, Los Angeles, CA
26 Intermountain Lock Show, Denver, CO

Click [here](#) for our trade show calendar.

Contact us with Questions or Comments:

Medeco US Door Security 800-839-3157
Medeco Canada 888-MEDECO4
Medeco Industrial Security 888-633-3261
Medeco Export 540-380-1603

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www.Medeco.com

If there are others within your company that you would like to have added to our list, please

feel free to forward this message, or go to www.medeco.com to submit their name and email addresses.

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The medeco.com web site is constantly updated with information on new products as well as exciting events that Medeco is involved with. [Click here](#) to sign up for an automatic update when significant changes have been added to the site. Just as with Solutions, a link is always included to allow you to "opt out" of the updates at any time.

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