



ASSA ABLOY, the global leader
in door opening solutions

Medeco News & Information

medeco
HIGH SECURITY LOCKS
ASSA ABLOY

Solutions

January/February 2010 [Pdf Version](#) [Text Version](#)

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Medeco Featured on DIY Network Show

The January 2, 2010 edition of Deconstruction, a show on the DIY Network, featured one of our Medeco Security Centers and Medeco as a high security locking solution. Jonathan Lujan, Operations Manager at Mathias Lock & Key Inc of Denver, Colorado, was interviewed by the program and discussed the strength of our locks. [Click here](#) to view the episode.



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ASSA ABLOY Mobile Innovation Showroom

The ASSA ABLOY Mobile Innovation Showroom is now on tour! This moving exhibit of Medeco's and other ASSA ABLOY companies' products began a thirteen stop tour on January 12th in Fort Lauderdale, Florida. The mobile showroom features four different categories of ASSA ABLOY products:

- Security Continuum, which features Medeco's eCylinders
- Life-safety door security products
- Aesthetic openings
- Energy efficiency and green door security products



For a full schedule of the mobile showroom, [click here](#). To learn how to schedule a tour of the showroom, please contact Jennifer Riley at jriley@assaabloyrss.com.

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Medeco Welcomes New Territory Managers in Texas and Northern California

We are pleased to announce the addition of Tim Britt to the Retrofit Security Solutions sales team as the Territory Manager for the southern half of Texas and Louisiana and Mel Ray, David Peters, and their sales team with ASSA ABLOY Door Security Solutions Southwest for northern Texas, Oklahoma, and Arkansas. We would also like to welcome ASSA ABLOY Door Security Solutions of Northern California as our newest Territory Managers in northern California and northwestern Nevada.

To reach any of our new Territory Managers, call 1-800-675-7558.

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Medeco Spotlight

Medeco Security Centers Conference a Success

On January 31 and February 1, despite a snowstorm and travel delays 117 guests and 60 Arrow Medeco personnel gather in Greensboro, NC for the annual MSC Conference. This year's theme "Mapping the New Normal: Navigating for Success", was reflected from the breakout sessions through the Best Practices.



To read more about the conference, [click here](#).

To view photos of the conference, go click on the image.

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Medeco and Harper's Bazaar

A recent issue of Harper's Bazaar magazine featured a photo of actress Kate Hudson walking out of one of our Medeco locksmiths in New York City—Homeland Locksmith on 14th Street. Although Hudson is the focal point of the image, we love the Medeco sign on the bottom right corner! The photo was taken by Peter Lindbergh.



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Follow Us on Twitter and Facebook!

Medeco is now on Facebook and Twitter! Click the links below to become a fan and follow us. On our pages, you will see news about the security industry, tips on securing your home or business, and become eligible for prizes!



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Want to add something you saw on Medeco.com to your website or Facebook page, or Tweet about it? You can access them now at <http://www.medeco.com/addables.html>.

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The Meaning of
High Security
click to begin



Unique Medeco Display Opportunity

You may have seen a large Medeco cutaway cylinder that is 5 times the size of a normal cylinder at a trade show. You now have the opportunity to own one yourself. We're offering a 'last chance' to purchase one of these displays for your business. Orders are required by 3/1/2010. [Click here](#) to download an order form.



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Calendar of Events

March 2010

13, Intermountain Lock Show, Universal City, CA
 13, Clark Midwest Expo, Northbrook, IL
 14-15, Reiss Wholesale Show,
 16-18, NFMT, Baltimore, MD
 18, AQIS Tradeshow, Laval QC
 20, IDN Hardware Show, Novi, MI
 24-26 ISC West, Las Vegas, NV

April 2010

14-15, KioskCom, Las Vegas, NV
 26-28, Canadian Gaming Summit, Calgary Stampede, Calgary AB
 27-30, Security Hardware Distributors' Association Meetings, Chicago, IL

May 2010

8-10, International Parking Institute Show, Las Vegas, NV
 13-14, Salon de la securite civile Mission Sante, Chateau Mont Sainte-Anne QC
 15, Clark Eastern Region Show, Florence, IN
 30-June 2, International Association of Airport Executives, Sheraton Fallsview, Niagara Falls ON

Click [here](#) for our trade show calendar.
Click [here](#) for the eCylinder training calendar.

Contact us with Questions or Comments:

Medeco US Door Security 800-839-3157
Medeco Canada 888-MEDECO4
Medeco Industrial Security 888-633-3261
Medeco Export 540-380-1603

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www.Medeco.com

If there are others within your company that you would like to have added to our list, please feel free to forward this message, or go to www.medeco.com to submit their name and email addresses.

Medeco Solutions is a bi-monthly publication of Medeco Security Locks. While we hope that you find it useful and informative, unsubscribe information is included below. Please let us know if you are not seeing the type of information that you would find helpful - along with suggestions of what we should include.

The medeco.com web site is constantly updated with information on new products as well as exciting events that Medeco is involved with. [Click here](#) to sign up for an automatic update when significant changes have been added to the site. Just as with Solutions, a link is always included to allow you to "opt out" of the updates at any time.

Thanks for your subscription!