



Medeco News & Information



Solutions

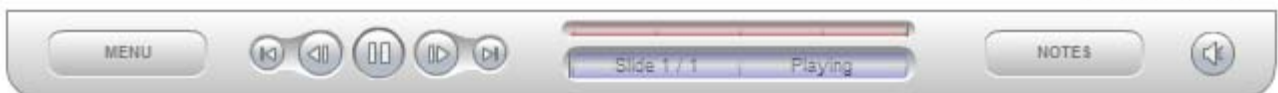
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Season's Greetings and Best Wishes for a Happy New Year!



Peace on Earth



New Finish = Higher Quality and Durability

Thanks to advancements in technologies, Medeco is now able to adopt an internally coating that, when applied to polished brass, meets the durability of our previous 5E finish when subjected to corrosive salt and UV tests.

Due to this new coating, we are able to discontinue the 5E finish with



confidence that our normal '05' finish will perform to the same standards for our customers. This new finish will be applied to ALL polished brass product offering superior weather and wear protection. Additionally, lead times for this more durable finish will be shorter than they were for 5E as it can be applied in-house - now standard product lead will apply. Any orders received for 5E finish will be changed to 05 beginning January 1,

Medeco Doing Their Part for the Environment

We're all asked to do our part in our personal lives to 'go green' and keep the planet. Corporations also have that responsibility and Medeco takes that seriously. Plating steel, and zinc within our facility creates potentially dangerous waste water that could not be released into the environment.



Medeco is one of the first ASSA ABLOY companies in North America to be 100% Hexavalent chrome free. The switch was made to Trivalent Chrome for internal plating and conversion coating processes.

Medeco has had an 80% reduction in hazardous waste disposal since 2003. A waste-water pretreatment system was re-deployed from a sister company. The new process has allowed Medeco to convert materials that were previously disposed in potentially hazardous barrels, to a dry powder that is much smaller, lighter weight, and is of a lower risk to the environment.

Medeco Spotlight

Medeco Welcomes Ken Wheaton



We would like to welcome Ken Wheaton as our new Technical Support Engineer for NEXGEN, and will offer secondary support for Logic and Ken's background includes software engineering contract work and hardware installation for IBM. He received his Bachelors Degree in Computer Science from Atlantic Union College in South Lancaster, Massachusetts. Ken's wide variety of computer and technical experience and knowledge will be a great asset to our company.

Ken, his wife, and six children (ranging from 6 months to 13 years old, 5 boys, 1 girl) have lived on a mini farm in Floyd County for 3 ½ years. They have chickens, cows, cats, and Please welcome Ken to our Medeco family!

Did you know Medeco offers superior business skills training materials? more information, contact your local Medeco Territory Manager!

Calendar of Events

January 2008

12 Medeco³ Certification

13 StorePoint, San Antonio, TX

February 2008

7 Oklahoma Master Locksmith Association Distributors Show, Oklahoma City, OK
7 North Carolina Locksmith Association Show, Charlotte, NC
8 Intermountain Lock Manufacturers Show, Phoenix, AZ
13-14 Buildex, Vancouver, Canada
17 Texas Locksmith Association

[Click here](#) for our complete training schedule and [here](#) for our trade show calendar.

Contact us with Questions or Comments:

Medeco US Door Security 800-839-3157
Medeco Canada 888-ME DE CO4
Medeco Industrial Security 888-633-3261
Medeco Export 540-380-1603

Quick Links to Medeco

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If there are others within your company that you would like to have added to our list, feel free to forward this message, or go to www.medeco.com to submit their name and addresses.

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The medeco.com web site is constantly updated with information on new products as well exciting events that Medeco is involved with. [Click here](#) to sign up for an automatic update when significant changes have been added to the site. Just as with Solutions, a link is included to allow you to "opt out" of the updates at any time.

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