



Medeco News &amp; Information

**medeco**  
 HIGH SECURITY LOCKS  
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# Solutions


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## The Hybrid Buzz

### Medeco Canada Hybrid Key Promotion Announced

Hybrid Keys offer the same functionality as MP Keys, with additional features and conveniences.



Specifically:

- Hybrid Keys mount without any rivets using a special metal clip. As a result, no tools are required to assemble or upgrade Hybrid Keys.
- Hybrid Key heads that are programmed will be factory marked with the head's respective serial number
- Hybrid Keys are available in either 125 kHz Prox and 13.56 MHz iClass technology
- Hybrid Keys use a coil antenna, which provides improved read range
- Hybrid Keys feature a new head design for improved cosmetics and durability



Purchase 100 Keyblanks with Dummy Heads (Medeco3 Keys – 35X640-XX99, Biaxial Keys – KY-74X640-XX99), and receive a die at no charge. This promotion is valid April 1, 2008-May 31, so take advantage quickly!

### CLEFS "HYBRID"

Nos clefs "Hybrid" offrent la même fonctionnalité que les clefs "MP", tout en offrant les caractéristiques et commodités suivantes:

- Tête de clef "Hybrid" sans rivet, avec agrafe en "U" en acier inoxydable. Aucun outil spécial n'est requis pour l'assemblage ou la mise à niveau de votre clef "Hybrid".
- Les têtes de clefs "Hybrid" programmées, sont identifiées avec leur numéro de série l'usine
- Les clefs "Hybrid" sont disponibles dans les technologies Prox 125 kHz ou iClass MHz
- Les clefs "Hybrid" utilisent une antenne spiralée (coil) pour une portée optimale
- Les clefs "Hybrid" offrent un nouveau concept plus esthétique et durabilité améliorée

Achetez 100 Blancs de Clefs avec Têtes Vierges (Clefs Medeco3 – KY-35X640-XX99, Biaxial – KY-74X640-XX99) et Obtenez une Matrice au Laser Sans Frais. Cette avril valide 1, 2008-May 31, 2008, ainsi de profiter rapidement!

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## Security Professionals Take the Next Step

Security professional is one of those terms that is easy to use, but difficult to define. exactly what gave the opportunity to those running 'phony' locksmith businesses with the primary business objective to harm a consumer instead of protect them.

One Medeco Security Center decided to take control when this threat hit their community.

[Click here to read more.](#)

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## Tech Notes

### Medeco Maxum Double Cylinder Captive Deadbolt

The Maxum Double Cylinder Captive Deadbolt is a special-function lock and key that provides the convenience of a single cylinder deadbolt, all of the security of double cylinder.

It protects against an intruder breaking a window, reaching through and unlocking your door. For information on how it works, [click here](#).



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## Medeco Security Center Spotlight



Anthony Lock and Safe Inc. is a Pompano Beach-based company serving the Tri-county area of Florida for over years. They have been a part of our Medeco Security (MSC) Program since November 2006. They offer both commercial and residential hardware and carry a wide variety of safes. Employing locksmiths with over fifty experience, their advanced; professional security expertise

has allowed them to become the largest locksmith in the area providing customer's with great quality customer service.

Among the fifty-three Medeco Security Centers, Anthony Lock and Safe was one of the carry Logic. Logic is one of Medeco's most innovative products. Logic's key features are trail capabilities, scheduling, and instant digital rekeying. Logic is flexible, fast, and convenient. Anthony Lock and Safe has given Logic a large presence in the area by emphasizing the benefits it has to offer, enabling Anthony's to match their customers security needs with the appropriate Medeco Products.

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## Medeco Spotlight



Medeco of Canada is pleased to announce the addition of Derrill to its sales force. Derrill joins Medeco as the Territory Manager for the GTA with responsibility for all locksmith dealer and end user

With a background spanning more than 25 years in the Door industry Derrill is a dynamic new addition to our team. Most recently Derrill was a sales representative for K.M.Thomas Co. His previous experience includes field sales positions with Hardware Suppliers of Canada Inc as well Warren & Associates. Derrill began in the industry with I.R.D.H.C. and Schlage Lock Co. warehouse capacity.

Please welcome Derrill to the Medeco Team as he is very anxious to meet with all of you the coming weeks.

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## Calendar of Events

### April 2008

2-4 ISC West, Las Vegas, NV  
 4 BC Lock and Security Expo, Surrey BC  
 4 Medeco<sup>3</sup> Cert Course, Toronto, ON  
 12 TAOL Show, Toronto, CA  
 13-15 Professional Retail Store Maintenance Show, Orlando, FL  
 16-17 KioskCom, Las Vegas, NV  
 23-24 GOVSEC, Washington, DC  
 29 Canadian Gaming Show, Montreal, QC  
 29-May 2 Security Hardware Distributors Association Event, Chicago, IL  
 30-May 1 Retail Industry Leaders Association Loss Prevention Show, Dallas, TX

### May 2008

8 Salon de la Securite Civile Mission Sante, Quebec City, QC  
 17 Clark Security Show, Reno, NV  
 17 IDN Armstrong Show, Miami, FL

### June 2008

1-3 International Parking Institute Conference, Dallas, TX  
 9-10 New York Law Enforcement Expo, New York City  
 20-22 Associated Locksmiths of America Annual Show, Dallas, TX  
 23-25 National Retail Federation Loss Prevention Show, Orlando, FL  
 24-25 Police Security Expo, Atlantic City, NJ

Click [here](#) for our complete training schedule and [here](#) for our trade show calendar.

**Contact us with Questions or Comments:**

Medeco US Door Security 800-839-3157

Medeco Canada 888-ME DE CO4  
Medeco Industrial Security 888-633-3261  
Medeco Export 540-380-1603

### Quick Links to Medeco

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[www.Medeco.com](http://www.Medeco.com)

If there are others within your company that you would like to have added to our list, feel free to forward this message, or contact Mary Lee Runstedler at 1-888-633-3264 or her at [mrunstedler@medeco.com](mailto:mrunstedler@medeco.com).

Medeco Solutions is a monthly publication of Medeco Security Locks. While we hope that you find it useful and informative, unsubscribe information is included below. Please let us know if you are not seeing the type of information that you would find helpful - along with suggestions of what we should include.

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