

Product Spotlight

Embassy By Arrow



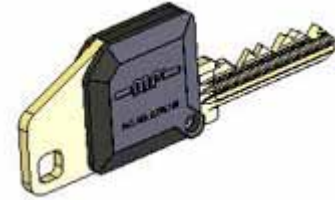
Medeco Embassy locksets offer a complete solution with a high quality lockset and a high security cylinder. Rated ANSI/BHMA Grade 1, you know you

can rely on Embassy to effectively secure a facility. Complete information is available from your Medeco Territory Manager and in the new 2007 full line product catalog.

Contact Medeco customer service at 800-839-3157 to request a 2007 catalog.

Free MP Keys

Using the MP Key provides the security of a mechanical blade combined with the convenience of proximity technology. During the month of February, Medeco dealers can get 10 free MP Keys in any technology, any keyway*, and with any prox programming (*subject to existing keyway contract(s)).



Many dealers are using the MP Key on their shops because it's simple to use and merges their mechanical and electronic systems. Using the MP Key demonstrates the convenience of a dual function key.

Ask your Territory Manager for more information on the free MP Key promotion. If you are a consumer, ask your local Medeco dealer for a demonstration. And, hurry, the promotion is only valid from February 1 to February 28, 2007.

Where on the Web

Now is Your Chance to Tell Us How you Really Feel...

We are currently researching redesigning Medeco.com and as a valued subscriber, we would like your opinion. We want to provide you with a chance to influence the next Medeco.com web design.

No worries... We don't have a complex or time-consuming survey for you to complete. Rather, we want to read it in your own words. So if you have a free moment, send a message to our Web Services Manager Kurt Wilhelm at webmaster@medeco.com? Let Kurt know what you like/dislike about the current site as well as what you would like to see in the next generation.

So don't just sit there! Get involved! Help us help you. Let's work together to make Medeco.com the best destination on the Web! Please respond no later than February 16, 2007.

Medeco Security Centers

New at Medeco

Retrofit Security Solutions is proud to announce the official launch of the Medeco Security Center (MSC) Program. The MSC Program is a dealer network business development program designed to create a select network of business development partners within Medeco's top dealers. Through branding, training, and marketing, MSC's can better educate their markets on the need for improved security.

Thirteen MSC's traveled to the factory in Salem, Virginia in November to attendee an Owner's Training Session. MSC's learned about new products and marketing tips while sharing ideas and best practices. The Owner's Training Session was followed-up with on-site Employee Training. Medeco is continuing to add additional MSC's to the program. If you are interested in finding out more details of the MSC program, please contact your local territory manager for details.



Tech Notes

Choosing the Correct Control Key for Medeco and KeyMark I/C Cores

With the wide variety of Medeco and KeyMark interchangeable cores comes a wide variety of control keys that are needed. Here's a quick guide to help when ordering:

Medeco LFIC 5-pin – 32*0101

Control Key: Standard 5 pin key

Medeco LFIC 6-pin – 32*0201

Control Key: Standard 6 pin key

Medeco LFIC Hotel Function I/C – 32*1201

Control Key: KY-XX6620-XX05

Medeco Yale® 6-pin – 31*0100

Control Key: KY-XX6611-XXXX

Medeco Yale® LFIC 6-pin for 7-pin Yale® I/C housing – 31-0100A

Control Key: KY-127600-XXXX

KeyMark SFIC 6-pin – 33K600006/33K600007

Control Key: Standard 6 pin key

KeyMark SFIC 7-pin – 33K700006/33K700007

Control Key: Standard 7 pin key

KeyMark Sargent® LFIC – 32K2401

Control Key: Standard 6 pin key

KeyMark Corbin LFIC 6-pin – 32K2301

Control Key: Standard 6 pin key

KeyMark Corbin® LFIC 7-pin – 32K2801

Control Key: Standard 7 pin key

KeyMark Schlage® LFIC – 32K2201

Control Key: KY-387631-XXXX (Special tip cut, must order from factory)

KeyMark Yale® LFIC 6-pin – 31K0100

Control Key: KY-386631-XXXX (Special tip cut, must order from factory)

KeyMark Yale® LFIC 7-pin – 31K0100A

Control Key: KY-387631-XXXX (Special tip cut, must order from factory)



You can also go to the Cross Reference tool at www.medeco.com for complete cross reference information for all types of locks.



NewsUSA Award of Merit

Two Medeco sponsored newspaper features produced in conjunction with the National Crime Prevention Council have received a NewsUSA Award of Merit. Each feature was ranked in the top 2 percent of all features for placement by nationally by NewsUSA. Remarkably, the "[Locking Doors Still Best Bet Against Burglaries](#)" feature was viewed by an estimated 71 million people in nearly 3,000 publications nationwide. The feature, "[Building or Remodeling a Home? Think Lock Security](#)" received almost 2000 placements and was view by over 36 million people. Both features mention Medeco and speak to the value of using better locks/locking technology.



Calendar of Events

February 2007

03-Oklahoma Locksmith Association Show, Tulsa, OK
10-North Carolina Locksmith Association Trade Show, Charlotte, NC
14- Buildex – Vancouver, BC
15- Connections Café, Winnipeg, MB
17-Texas Locksmith Association Show, Houston, TX
21- Keymark Certification, Medeco Security Locks, Inc., Salem, VA
23-Medeco3 Certification, Medeco Security Locks, Inc., Salem, VA

March 2007

7-9-The Global Shop, Las Vegas, NV
15-17-Clark Security Show, Chicago, IL
18-21-Virginia Crime Prevention Association Show, Henrico County, VA
20-22-National Facilities Management and Technology Show, Baltimore, MD
23-24-IDN Hardware Sales Tradeshow, Detroit, MI
28- BCASP Conference & Trade Show, Vancouver, BC
28-30-ISC West, Las Vegas, NV

Contact Us With Comments or Questions

Medeco US Door Security 800-839-3157
Medeco Canada 888-MEDECO4
Medeco Industrial Security 888-633-3261
Medeco Export 540-380-1603

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If there are others within your company that you would like to have added to our list, please feel free to forward this message, or go to www.medeco.com to submit their name and email addresses.

Medeco Solutions is a monthly publication of Medeco Security Locks. While we hope that you find it useful and informative, unsubscribe information is included below. Please let us know if you are not seeing the type of information that you would find helpful - along with suggestions of what we should include.

The medeco.com web site is constantly updated with information on new products as well as exciting events that Medeco is involved with. Click here to sign up for an automatic update when significant changes have been added to the site. Just as with Solutions, a link is always included to allow you to "opt out" of the updates at any time.

Thanks for your subscription!